



Auf der Birke 2
D-56412 Montabaur-Heiligenroth
Phone +49(0)26 02 838 83-0
Fax +49(0)26 02 838 83-200

Heiligenroth, 16.06.2009

Dear Sir or Madame.

There are products being to good for the market. Obviously this applies also to the surface technology of ALUMINAL.

Enthusiastic of the technological possibilities and supported by surface specialists of many sectors the galvanic coating with aluminium – a high technology of surface protection – was launched in 2002. Meanwhile we have gained many approbations of famous institutes and the recognition of many important branches for an excellent corrosion protection and the additional properties of this coating.

Today the experiences of the past make us realise that due to the high costs of production there is no mass market for the technology of electroplating, enabling the permanent run of a big plant. Hence ALUMINAL GmbH & Co. KG stops production by 31.08.2009.

This bitter realisation of diseconomies undermined the motivation of the employees, having fought for this project over years and now having to face the fact that there is no chance in spite of the enthusiasm for the product. – Sad but true.

You and your employees also lobbied for the electro deposition of aluminium and used its advantages. This applies to the automotive sector up to aviation, from construction sector up to wind plants and from medical applications up to off shore products. Consequently the decision to quit the project Aluminal is a big disappointment for the employees of Aluminal, for the convinced surface specialists in your company but also for the share holders – the collapse of a vision. Yet for all participators applies:

“Nothing ventured, nothing gained”

Aware of this risk we started. The fascination of creating new, going unknown paths, accepting an interesting challenge, unfortunately did not lead to the desired end.



www.visionen-sind-machbar.de





We thank you for your faith, having placed in our company and our employees. We thank you for your open, constructive support, your readiness to assume a risk to give a chance to a new technology.

We kindly ask for your understanding for our decision and assure you our entire support for a change over to a new supplier.

We wish your company good luck in economically hard times.

Yours faithfully
Aluminal Oberflächentechnik GmbH & Co. KG

A handwritten signature in black ink that reads 'Bernardi'.

Walter Bernardi
Managing director